

[Free pdf] New Patients Every Day: How to Build a New Patient Machine and Attract the Right Number of the Right

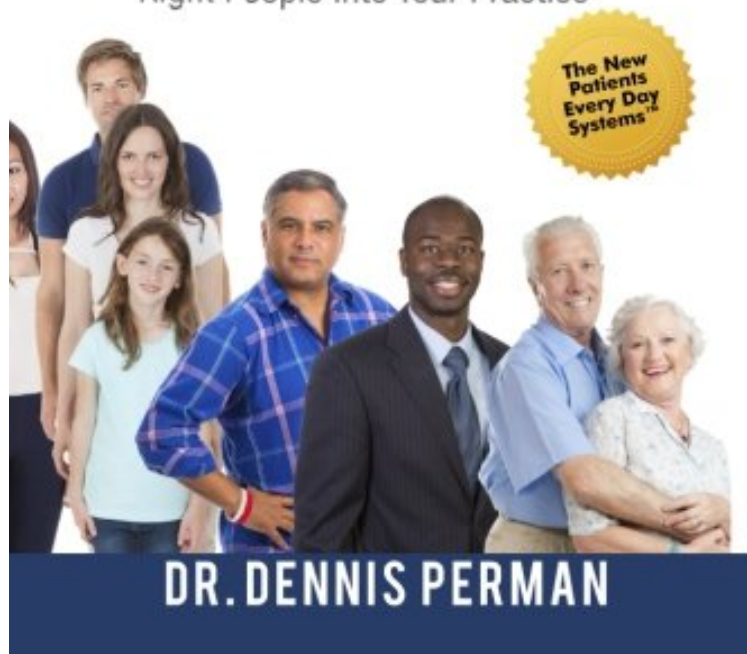
New Patients Every Day: How to Build a New Patient Machine and Attract the Right Number of the Right


Dennis Perman

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NEW PATIENTS EVERY DAY

How to Build a New Patient Machine
and Attract The Right Number of the
Right People Into Your Practice



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Dennis Perman : New Patients Every Day: How to Build a New Patient Machine and Attract the Right Number of the Right before purchasing it in order to gauge whether or not it would be worth my time, and all praised New Patients Every Day: How to Build a New Patient Machine and Attract the Right Number of the Right:

Why don't we get all the new patients we want? The problem is not a lack of new patients. When you walk down your street, 99% are not under your care. There's no shortage of new patients. If you want to attract more new patients, you can learn the strategies that will bring in as many new patients as you want The New Patients Every Day Systems. When implemented properly, they will help you develop exactly the practice you want, not only with the number of new patients you prefer, but the kind of new patients that you love to take care of. You will learn: -the two factors that determine the size of your practice -how to read people and persuade them to come in and refer -how to network with other neighborhood professionals -how to deliver powerful talks so people are inspired to take action -how to design and execute winning promotions, in your office and out in the community -how to use the Internet and social media to position yourself as a thought leader -how to market your services and products to optimize your attraction and profitability You can build a new patient machine that generates all the new patients you desire New Patients Every Day!

About the Author Dennis Perman, DC, award-winning author, speaker, healer, and coach, has trained thousands of doctors of chiropractic and other wellness professionals and paraprofessionals for twenty-seven years. As co-founder of The Masters Circle, he has delivered hundreds of presentations to enthusiastic audiences throughout the US and Europe. His innovative Capacity Technology provides a road map to practice success and personal growth. The co-author of The Masters Guide (with Drs. Bob Hoffman and Larry Markson), Dr. Perman has also written, produced, and recorded over sixty hours of original material on practice building, new patient attraction, communication, team building, personality engineering, self-development, brain-based wellness, and much more. The executive producer of TMCtv, the world's largest online video success library for chiropractors, with over 350 hours of programming, Dennis also co-produced MasterTalk with Dr. Bob Hoffman and Jeremy Perman for fourteen seasons, 168 editions. He has published his Message Of The Week eNewsletter every Monday for eighteen years, since September 1997, over 900 consecutive weeks, almost half a million words. With New Patients Every Day, he fills a long-time needed reference book that teaches doctors of chiropractic and other wellness professionals how to get new patients. The tools and techniques in this book will evolve with new technology, but the systems are timeless and boundless please use them to help as many people as you can.