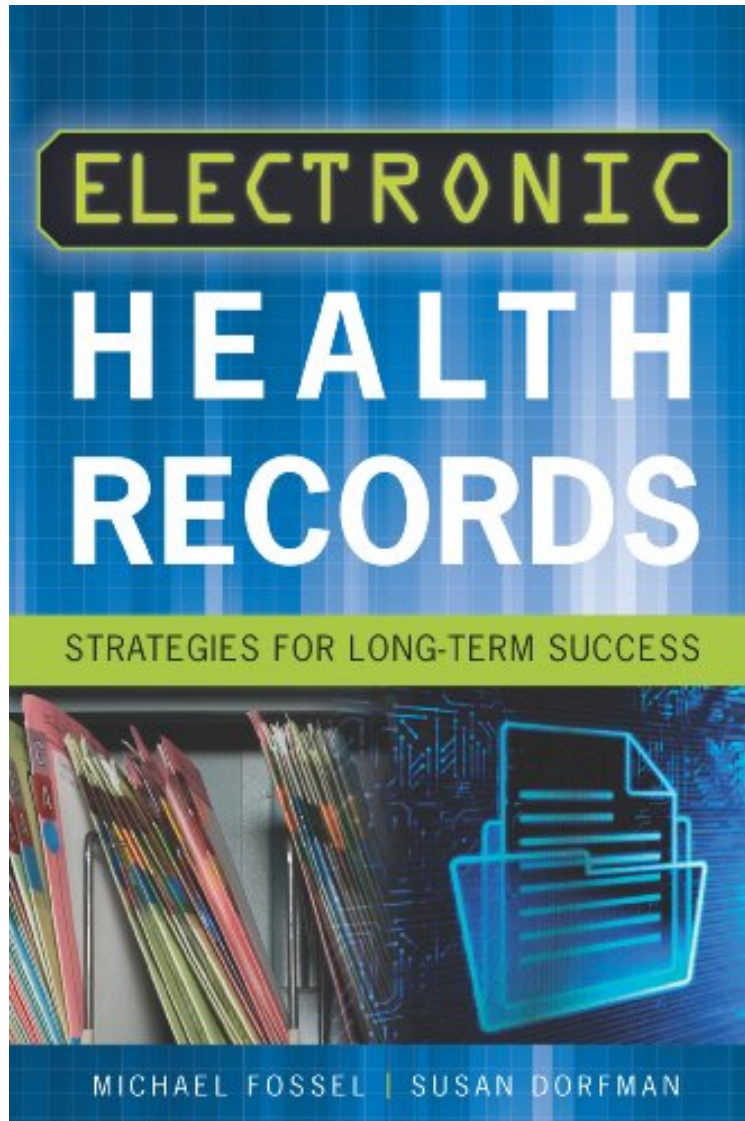


Electronic Health Records: Strategies for Long-Term Success (ACHE Management Series)

Michael Fossel, MD, PhD, Susan Dorfman, DHA
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The authors of this practical guide share the expertise they have gleaned from helping more than a hundred of hospitals transition from a world of paper to a world of information technology. They provide advice both for healthcare executives involved in implementing a new system and for those who wish to improve their existing system. This book is a comprehensive reference for the design, implementation, and optimization of EHRs. Based on their real-world experiences as seasoned consultants who work with EHR systems, the authors offer a detailed road map for avoiding common pitfalls during conversion and achieving higher quality care after system implementation. A glossary of important terms and a bibliography of related resources are also included in the book. Key topics covered include: *Budgeting for the design and implementation of an EHR system *Selecting and deploying new hardware and software *Organizing your governance model for EHR implementation *Training clinical staff on the new EHR system and procedures *Ensuring compliance with HIPAA and other privacy measures *Managing formalities, order sets, and documentation in the changing electronic world

About the AuthorMichael B. Fossel, MD, PhD, has been involved in medical IT for the past decade and has worked full time for Cerner Corporation (a major EHR vendor) and HPG Resources (a consulting firm), in both cases as a physician executive and an IT consultant for hospitals. His experience consulting on both EHR implementation and optimization at more than 100 hospital systems throughout North America is unparalleled for providing a breadth of experience and perspective on the field. Susan Dorfman, DHA, is an accomplished healthcare innovations and marketing executive, a published author, and an industry speaker with strong ties to the healthcare and life sciences fields. Dr. Dorfman completed her doctorate in health administration with a strong focus on Health 2.0. She is currently serving as the chief marketing and innovations officer at CMI/Compas, the largest healthcare-focused media-buying and planning company in the United States.