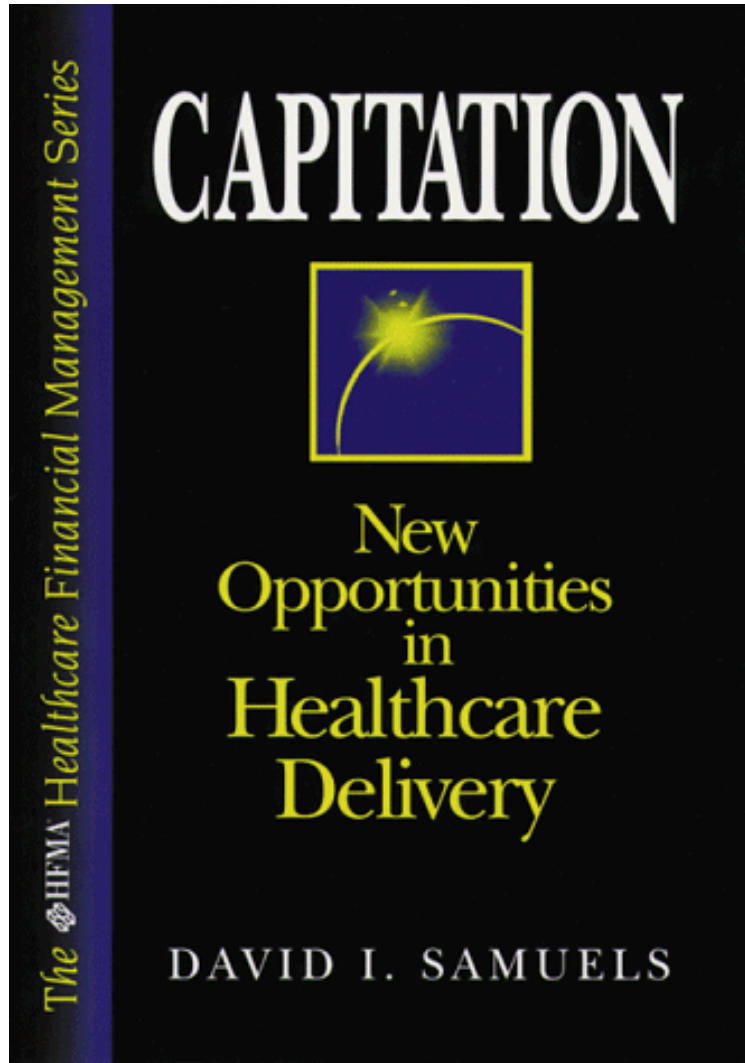


[FREE] Capitation: New Opportunities in Healthcare Delivery

## Capitation: New Opportunities in Healthcare Delivery

David I. Samuels

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8 of 8 people found the following review helpful. excellent overview of capitation for newcomer to subject By Maria K. Todd In reading this book, I found David Samuels to write in a conversational tone, neither talking down to the reader, nor talking over the reader's head. The book is a great resource for the newcomer or beginner in capitated managed care negotiations. I highly recommend it! Nice job David! Maria K. Todd, author of the *Managed Care Contracting Handbook* and *IPA, PHO, MSO Development Strategies* also available on .com

Focusing on capitation in healthcare delivery, this text examines: the importance of understanding capitation providers; various managed care models; the transformation of the healthcare market to capitation; how to maximize opportunities by utilizing disease state management techniques; and how reverse capitation should be utilized by providers and payors.