

[Read now] Capitation for Physicians: Understanding and Negotiating Contracts to Maximize Reimbursement and Manage Financial Risk

Capitation for Physicians: Understanding and Negotiating Contracts to Maximize Reimbursement and Manage Financial Risk

John F. McCally

*ePub | *DOC | audiobook | ebooks | Download PDF*

 Download

 Read Online

#5060373 in Books McGraw-Hill Publishing Co 1996-01-15 Original language: English PDF # 1 .82 x 6.34 x 9.321, .95 #File Name: 0786310065196 pages | File size: 38.Mb

John F. McCally : Capitation for Physicians: Understanding and Negotiating Contracts to Maximize Reimbursement and Manage Financial Risk before purchasing it in order to gauge whether or not it would be worth my time, and all praised Capitation for Physicians: Understanding and Negotiating Contracts to Maximize Reimbursement and Manage Financial Risk:

Capitation directly effects physicians' reimbursement and the way they practice. If not negotiated and managed properly, the provider could be out of business or forced to sell their practice to a healthcare system. Physicians and their office managers need to have a clear understanding of what capitation is and how it will effect their practice, how to negotiate with HMOs, and the risks of capitation. This book shows physicians how to negotiate and implement a capitated contract for a positive cash flow. It discusses the dynamics of capitated contracting, what to look for and how to negotiate with payors and how a capitated contract can effect cash flow and reimbursement.