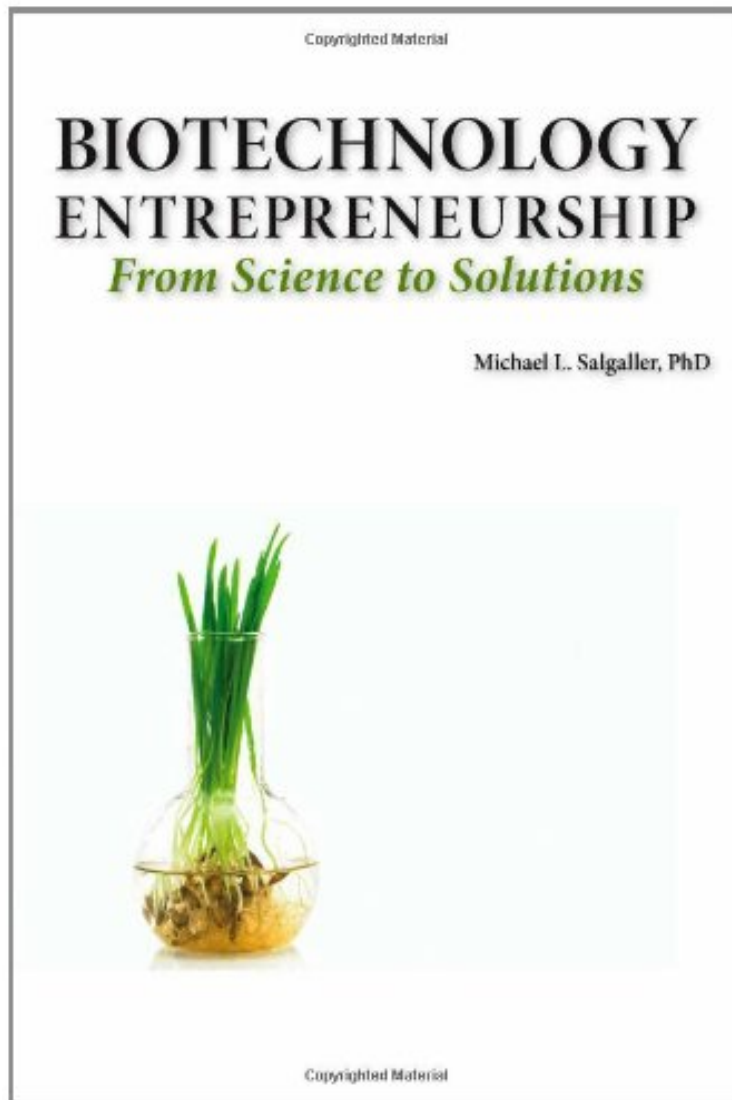


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# **Biotechnology Entrepreneurship from Science to Solutions -- Start-Up, Company Formation and Organization, Team, Intellectual Property, Financing, Part**

*Michael L. Salgaller*

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0 of 0 people found the following review helpful. A must for biotech businessBy David AllenGreat great book4 of 6 people found the following review helpful. Comprehensive and to the pointBy Demetris IacovidesI am an MSc student at a Biotechnology Management program. I acquired the book "Biotechnology Entrepreneurship" and so that I could get an overview of what I learned. However, I could assure that it was a lot more than that. There were many things that I did not learn from my Masters degree but I acquired that knowledge from this comprehensive and very interesting book. Every chapter is well backed up and covers all possible scenarios. Each author seems to be highly knowledgeable and to have extensive and practical experience within the field. I would highly recommend this book to anyone who is interested in building his/her own Life Sciences company.

Biotechnology Entrepreneurship: From Science to Solutions fills a critical gap in the biotechnology industry. For all the resources on how to start companies and on how to manage established companies in other sectors, there is a dearth of material on unique and critical issues in starting biotechnology companies, as well as managing the transition from start-up to established company. It is to this gap that Biotechnology Entrepreneurship is directed. By combining the voices of a diverse set of industry insiders with extensive experience in biotechnology, Biotechnology Entrepreneurship prepares nascent founders, managers, investors, and other biotechnology company stakeholders to position themselves and their companies for commercial success.

The contents of this book provide a sobering overview of the biotechnology business for any aspiring biotech entrepreneur... --Chemical Engineering, May 1, 2011About the AuthorMichael L. Salgaller, PhD, has over 20 years of business and scientific and business experience in various life science sectors. He is an experienced industry and venture capital executive with a successful background in business development, strategic planning, technology assessment, and capital formation. He has held various positions with consulting and drug discovery firms, as well as directing the development of cancer therapeutics.